



AAHKS 2016 Spring Meeting - Washington Advocacy Update

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Presented by



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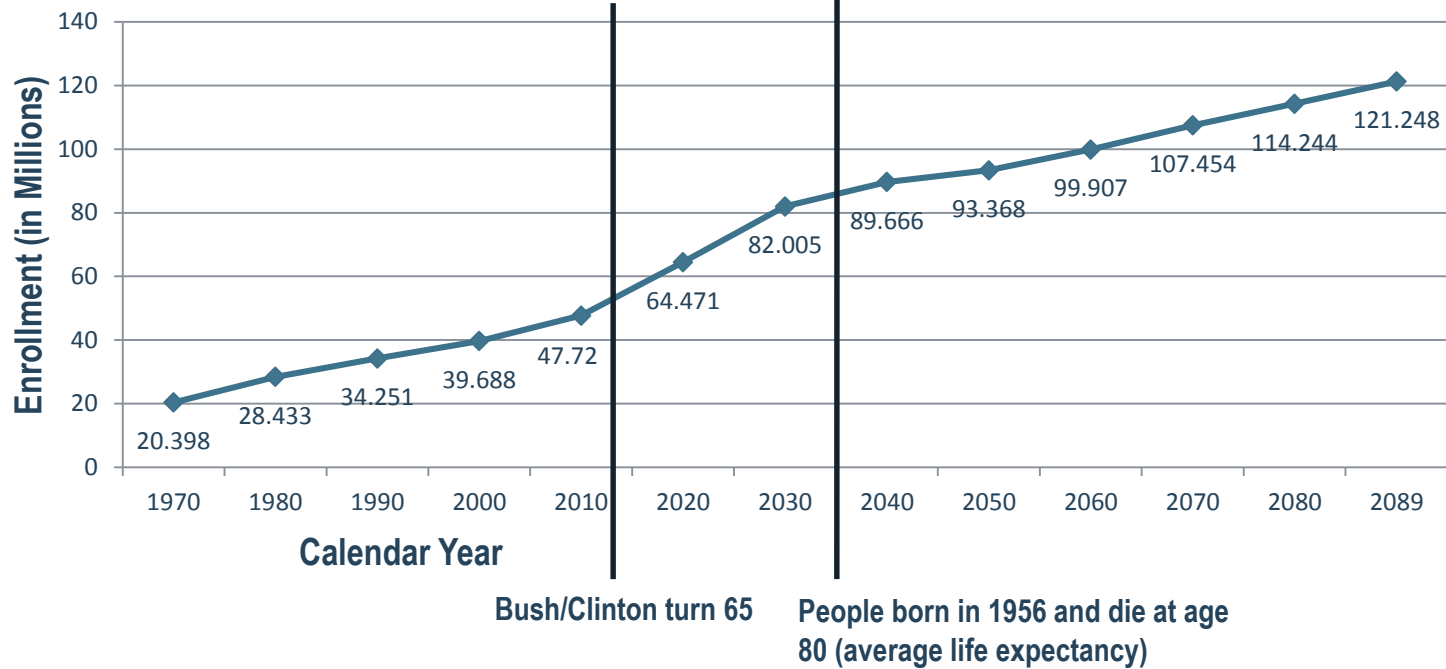


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Medicare Demographic Trends

OVER 65 POPULATION – SOURCE OF COVERAGE

Actual and Projected Medicare Enrollment



Key fact: Former President George W. Bush’s birthday: July 6, 1946 & Former President Bill Clinton’s birthday: August 19, 1946

Note: Enrollment numbers are based on Part A enrollment only. Beneficiaries enrolled only in Part B are not included.
 Source: CMS Office of the Actuary. 2014

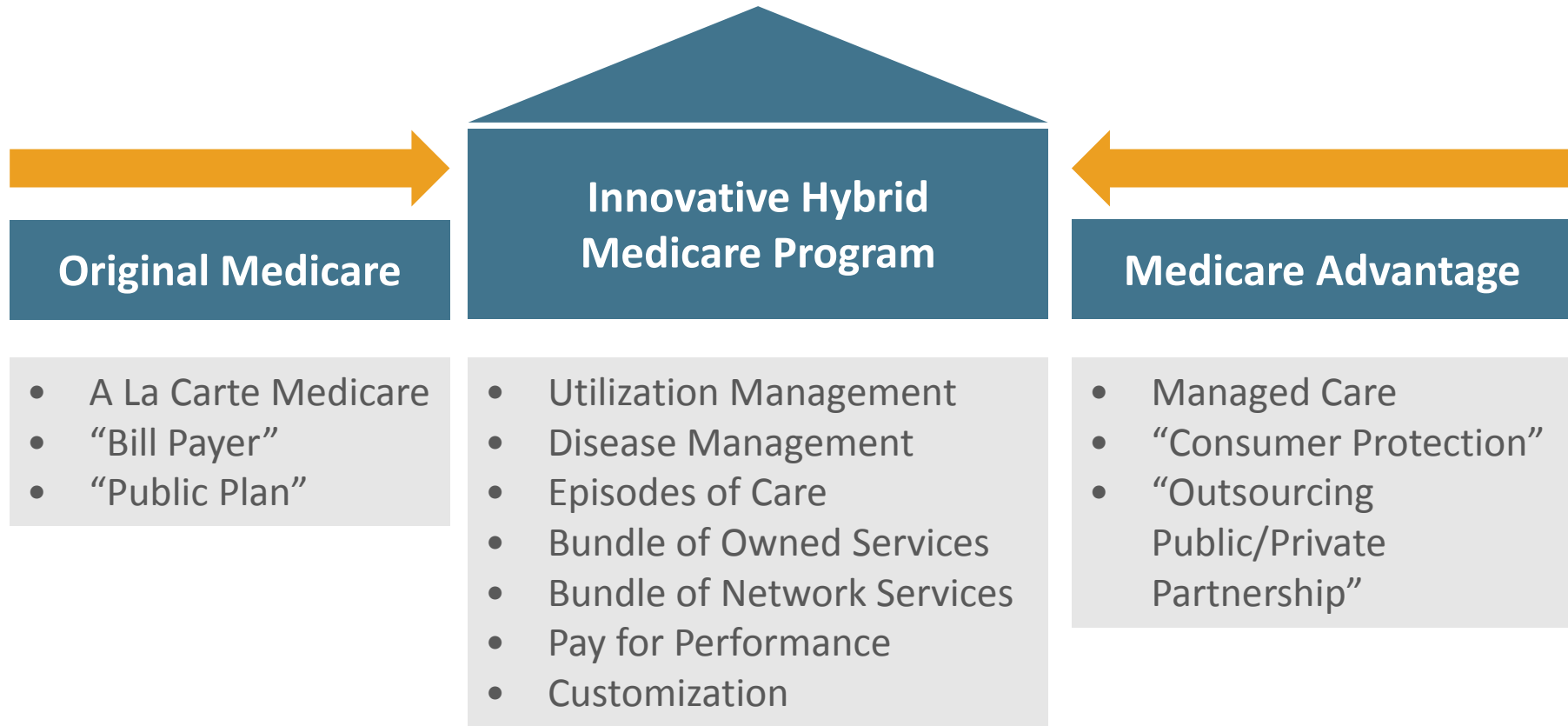
Transition to APMs and VBP

HHS Goal for APMs and Value-Based Payments in Medicare

- In January 2015 HHS set internal goal to move towards rewarding value instead of volume, classifying payments into 4 categories:
 - 1) FFS with no link to quality
 - 2) FFS with link to quality
 - 3) APMs built on FFS architecture
 - 4) Population-based payment
- **Goal #1:** 30% of Medicare payments tied to quality or value through APMs (categories 3-4) by the end of 2016, 50% by the end of 2018
 - **Update:** On March 3, 2016 CMS announced 30% goal had been reached
- **Goal #2:** 85% of Medicare fee-for-service payments tied to quality or value (categories 2-4) by the end of 2016, 90% by the end of 2018

Transition to APMs and VBP

Innovative Hybrid Medicare Program Leads to Increased Integration and Collaboration



Public and Private Payer Momentum

Current Preparation for Accelerated APM and VBP Transition

■ CMS Measures Development Plan (MDP)

- Formal government process to implement the new Medicare quality measures for physician Merit-based Incentive Payment System (MIPS) over the next 3 years. Consolidates PQRS, Value-Based Payment Modifier, and EHR Incentive Program
- Informed by recommendations of the HCPLAN, Collaborative, and other private issue-specific groups

■ Health Care Payment Learning and Action Network (HCPLAN)

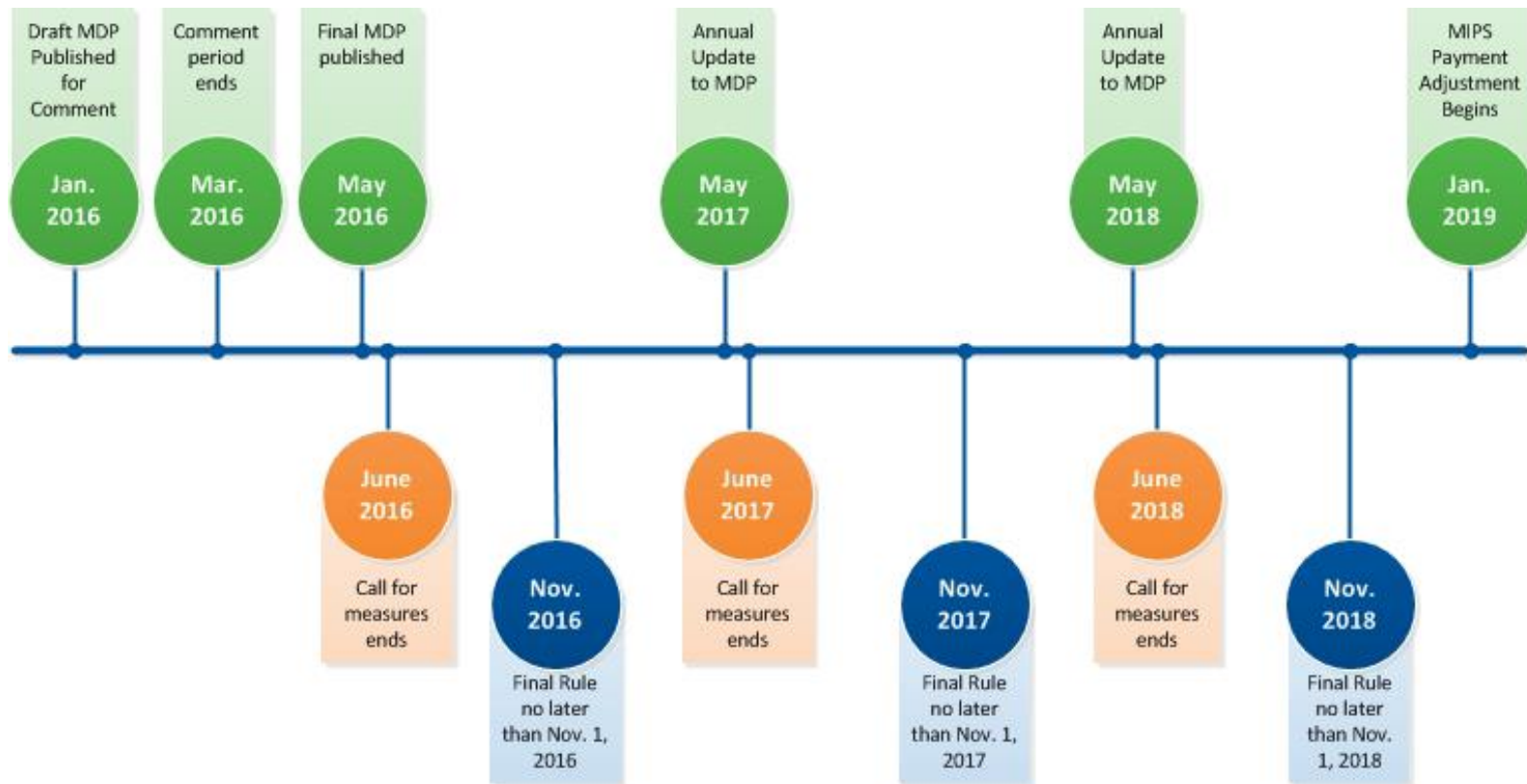
- Collaboration between CMS and America's Health Insurance Plans (AHIP) and others to develop consensus value-based payment models

■ Core Measures Collaborative

- Joint effort of CMS, AHIP, and others to develop consensus quality measures in key areas

Key Dates In MDP

Productive Engagement Now For Impact Upon MIPS Implementation



HCPLAN

Elective Joint Replacement – Proposed Episode

- HCPLAN membership also includes States, medical societies, health systems, and large employers
- CMS's collaboration with AHIP on the HCPLAN allows it to circumvent the Federal Advisory Committee Act
- HCPLAN recently released a proposed Elective Joint Replacement Episode
 - 30 days pre-procedure to 90 days post-procedure, with some quality measures including data up to 12 months post-discharge
 - Includes all services needed by patient related to TJR, including professional services and hospitalization
 - Patient Population: the broadest-possible pool of patients, using risk and severity adjustment to account for age and complexity
 - Physicians are the preferred accountable entity
 - **AAHKS Members Drs. Froimson and Bozic participated in drafting of White Paper**

Transition to APMs and VBP

Top Medicare Hospital Utilization Costs, CY2013

DRG and Description	Total Discharges	Total Allowed Amount
470 – Major Joint Replacement or Reattachment of Lower Extremity w/o MCC	446,148	\$6,600,563,136
871 – Septicemia or Severe Sepsis w/o MV 96+ Hours w/ MCC	398,004	\$5,560,910,280
291 – Heart Failure & Shock w/ MCC	194,697	\$2,114,205,303
193 – Simple Pneumonia & Pleurisy w/ MCC	145,391	\$1,505,092,623
292 – Heart Failure & Shock w/ CC	198,483	\$1,427,000,058

Source: CMS Provider Utilization and Payment Charge Data CY 2013

Comprehensive Care for Joint Replacement (CJR)

CMS Targets Highest Expenditure Inpatient Procedure First

- Designed to test bundled payment and quality measurement for an episode of care associated with hip and knee replacements
 - CJR Model to begin on **April 1, 2016** in 67 geographic areas with a population of at least 50,000
 - Participation is mandatory
- Episode begins upon Medicare beneficiary's admission to a hospital that results in discharge paid under MS-DRG 469 or 470 and continues for 90 days post-discharge
 - Episode includes all related items and services paid under Medicare Part A and Part B
- Hospitals are the only episode initiator and are the accountable entity

Comprehensive Care for Joint Replacement (CJR)

Congressional Developments

- On Mar. 24, 2016, U.S. Rep. Tom Price (R-GA; Chair of House Budget Committee) introduced H.R. 4848, the “Health Inpatient Procedures Act of 2016”
 - Co-sponsored by Rep. David Scott (D-GA)
- Bill *suspends* the CJR Model until January 1, 2018
 - “The implementation of [CJR Model] beginning April 1, 2016, provides physicians, hospitals, and post-acute providers with inadequate time to prepare for this abrupt shift in payment for these high-volume procedures and the changes in care delivery that they require.”
- Passage in 2016 is possible but unlikely
 - Presently little prospect for passage of any health care legislation until 2017 with new President and new Congress
 - Best strategy for now is to work with CMS to improve the CJR Model

Transition to APMs and VBP

Orthopaedic Surgeons are Not Alone in Being Targeted

- Oncologists represent the largest driver of Medicare Part B spending, with a large portion of the costs associated with administering drugs:

Provider Type	Average Allowed Amount Per Provider for Medical Services	Average Allowed Amount Per Provider for Drug Services
Hematology/ Oncology	\$225,379	\$583,237
Medical Oncology	\$181,747	\$473,926
Rheumatology	\$156,839	\$298,011
Hematology	\$128,187	\$265,011

Source: CMS Provider Utilization and Payment Charge Data CY 2013

Transition to APMs and VBP

Part B Drugs Proposed Rule

- On March 8, 2016, CMS released a proposal to restructure payments for Medicare outpatient drugs, targeting the highest outpatient expenditures
- Drugs administered in outpatient setting are reimbursed the average sales price (“ASP”) *plus* a 6% add-on
- CMS has proposed a 2 phase **mandatory** model it will pilot over 5 years:
 - **Phase I:** lower the add-on to 2.5% plus a flat fee amount of \$16.80 per drug per day.
 - **Phase II:** pilot various reimbursement models that incorporate a variety of VBP tools, including reference pricing, outcomes-based pricing, indication-specific pricing, and elimination/discounting of the beneficiary cost share.
- Proposed rule is heavily criticized by providers, pharma and Congressional leaders (Sen. Hatch, Reps. Upton and Brady)

AAHKS Input into Transition to APMs and VBP

Action to Date

- Comment letter to CMS on CJR; follow-up meeting with CMS leadership on AAHKS concerns
 - Planning AAHKS-AAOS follow-up with CMS after CJR is operational
- Meeting with and assisting Rep. Price to advocate for CJR reform
- Comment letter to CMS on MDP
- Comment letter to HCPLAN on the Proposed Elective Joint Replacement Episode
- Tracking next project of Core Measures Collaborative

AAHKS' Washington Team

Broad Perspective and Experience

- **Lynn Shapiro Snyder, JD** – 35 years of federal health law experience
- **Philo Hall, JD** – Previously Counselor to Secretary of HHS, White House staff
- **Lesley Yeung, JD** – Previously CMS Office of Legislation
- **Brian Hall, JD** – Previously of American College of Cardiology, Senate staff
- **David McNitt** – 10 years experience as Congressional health care lobbyist
- **EBG Advisors** – Several dedicated former health plan medical directors; coding, coverage and reimbursement consultants to specialists