# Cost Analysis of Bundled Care And Short-Stay Arthroplasty

Stephen M. Engstrom, MD Vanderbilt University Medical Center Robert L. Barrack, MD Washington University in St. Louis

#### Disclosures



## I (and/or my co-authors) have something to disclose.

Detailed disclosure information is available via:

"My Academy" app;



Printed Final Program; or

AAOS Orthopaedic Disclosure Program on the AAOS website at <u>http://www.aaos.org/disclosure</u>

#### None relevant to this study



- Compare revenue earned throughout a <u>2-year</u> commitment to BPCI
  - Washington University in St. Louis/Barnes Jewish Hospital
- Analyze trends in CMS reimbursements/target pricing
- Quantify both direct and holistic costs related to implementing an efficient BPCI model

#### Bundled Care: Facts/Assumptions

- Single payment for entire episode of care based upon DRG
- Progressive financial rewards/penalties for high/low performers
  - None in year 1, up to 20% in year 5
- Each institution assigned target rate by CMS
- Adjusted quarterly based on previous performance
- Costs and revenue tallied quarterly and collected by the institution as the Net Payment Reconcilliation Amount (NPRA)

#### Bundled Care: Facts/Assumptions

- Streamlining the patient process is the key to excelling in this model
- Short stay, minimization of non-essential post-acute care, eliminating re-admission = higher quality care, and higher financial incentive

#### Bundled Care: The WashU Experience

- Initial returns excellent
  - Related to already streamlined care pathways
- Target price continually decreased over the course of the program
- NPRA decreased commensurate with decrease in target prices
- Reimbursement remained modestly positive at conclusion of the program

#### Bundled Care: Direct Costs

- Strategy to reduce post-acute care and minimize readmissions
  - Implementation of outpatient case managers (OCMs)
  - 3 OCM's and 1 manager= <u>4 FTE's</u>
- Project Oversight—40 hours quarterly for project maintenance
- Consulting and guidance: TAVHealth
- Changes to inpatient therapy (combined with SDRP program)

#### Bundled Care: Holistic costs

- BPCI Operations Committee
  - 28 members
  - 1.5hr meeting monthly
- BPCI Coordination Meeting: 3 Members
  - 1 hour 2x a month at first, now 1 hr 1x a month

#### Rundlad Caro Halistic costs

Dr. Muyibat Adelani	Michele Goad*	Kelly Osterman*
Dr. Holger Baumann	Melba Hale	Beth Paige
Kaitlin Bomar*	Hilary Harris*	Elizabeth Pratt
Mike Callicott	James Hoerchler	Janene Reeves
Dr. Cara Cipriano*	Dr. Ivan Kangrga	Jackie Sauer*
Dr. John Clohisy	Carolyn Kelly	Lorraine Seiffert*
Angela Concepcion	Laura McClure	Mary Spencer
Tara Diebling	Tiffany McGinnis*	Terri St. John
Julia Eddins*	Dr. Anna Miller*+	Wendi Tillung
Audra Fishcher-Prince	Sharon Monical*	Karen Zurick
Maura Garascia*	Dr. Sheyda Namazie-Kummer	

#### Bundled Care: Quarterly Maintenance costs

- Data Reconciliation: 1 BJH mgr and 1 BJC data leader—several hours
- Meeting prep: 1-2 hours per committee
  - Plus 0.5-1hr meeting quarterly
- Quality Sub-Committee: 13 members
- Finance Sub-Committee: 14 members
- ~40 hours quarterly for project lead

### Bundled Care: Holistic costs

Costs Associated with BPCI-Classic				
Category of Effort	Subcategory	Description		
			ВЈН	
Purchases	Software	Software to facilitate care navigation	\$222/patient	
		Incremental Care Navigator positions (team members have some		
Hires/Incremental Staff	Care Navigation	outside responsibility)	16 hrs/patient	
		BJH formed up a team to work on care elements including clinical		
	Nursing, Therapy,	pathway design, post-acute care transitions, multi-disciplinary care.		
	Home Health,	Effort not attributed entirely to BPCI/CJR, as quality of care continued		
Meeting Time	Pharmacy, PI, Managers	to improve	1 hr/patient	
		Finance, Managed Care, Quality all contributed to moving this work		
		forward (includes dashboarding, reconciliation process, management		
Meeting Time	System Resources	of the program)	0.98 hrs/pt	
	Project Management/			
	Performance	Project management required to run an initiative; time dedicated		
Management	Improvement	varied during the life of the program	0.9 hrs/patient	
Revenue Associated with BPCI-Classic/CJR				
			BJH	
		Average Annual NPRA/patient (over life of the program)	\$ 690	

#### Bundled Care: What did we conclude?

- NRPA diminished as the program progressed
- Costly system to implement and maintain
- Major complicating factor: Removal of TKA from IPO
  - Major shifts in volume throughout the program
- Institution shifting cases to a new hospital to further streamline care

• Uncertainty: both financially and related to outpatient TJA

#### Limitations

- Experience of a single academic institution
- Holistic costs are best estimates
  - Impacted by changes in volume, changes in surgical location and TKA removal from IPO
- Financial Data not readily released

### Special Thanks

- Drs. Barrack, Clohisy, Nunley, Adelani, Pascual-Garrido, Wright
- Michele Goad
- Sheyda Namazie-Kummer
- Dr. Bruce Hall



# Thank You